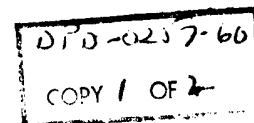


Log No. 310-S

Copy # 1 of 4 copies**ELECTRONIC SYSTEMS**

974 Commercial Street
Palo Alto, California
DAvenport 1-4175

January 6, 1960

REGISTERED - RETURN RECEIPT REQUESTED

25X1

Contracting Officer
Reference: Contract SE-510**Subject:** Summary of Contract Negotiation Meeting**Gentlemen:**

This is a summary of our understanding of the agreement reached with your representative on his recent visit to our plant.

Prices were negotiated on the following items as indicated below:

Item 1	5 Units - Model 504B (including Pilot Control Box)	
	Unit Price - \$19,800	
	Total Price - 5 units	\$ 99,000
Item 2	Spare Parts	34,343
Item 3	Test Support Equipment	1,309
Item 4	For Billing our Residual Parts Resulting in reduction for requirement from 8 to 5 units	<u>4,000</u>
	Total Contract Price	\$ 138,652

Enclosed as attachments #1 and #2, respectively, are lists of the specific spare parts and test support equipment to be supplied.

The prices quoted above are on a fixed price basis, F.O.B. any destination in the continental United States.

JAN 3 56 PM '60

DO NOT WRITE IN THESE SPACES
 EXEMPTED FROM CLASS. 1
 UNCLASSIFIED
 CLASS. CHANGED TO: TS S C 2011
 NEXT REVIEW DATE: _____
 AUTH: HR 70-2
 DATE 220681 REVIEWER: 010956

**CONTAINS SENSITIVE
COMPARTMENTED INFORMATION**
 p. 20p 522
 S/E - 510

Contracting Officer
January 6, 1960
Page 2

The delivery schedule of equipment for Item 1 is as follows:

1 unit	January 1960
1 unit	February 1960
2 units	March 1960
1 unit	April 1960

We will make every possible effort to have delivery of the spare parts, Item 2, concurrent with delivery of the first two units of equipment specified in Item 1. As we explained to your representative, our timely receipt of traveling wave tubes, of course, will be the determining factor.

In addition to these matters, we have reviewed the general provisions offered for this contract, and feel that several of the provisions are not applicable to fixed price contracts, so that they would not be applicable to our current fixed price contract. However, in this particular instance, the provisions are not objectionable to us, and we will make no specific objections in connection with this particular contract.

We trust that our understanding of the negotiations on the above items concurs with yours, and the final, definitive contract can now be written.

Very truly yours,



Vice President and
Treasurer

RJH:jb

Encl: 2 sets Attachments #1 and #2

25X1

GRANGER ASSOCIATES
SPARE PARTS MODEL 504-B
Contract No. SE-510

<u>ITEM NO.</u>	<u>DESCRIPTION</u>	<u>MFR. AND P/N</u>	<u>QUANTITY</u>
1	Blower	Rotron 464YS	5
2.	Transformer, High Voltage	Pico T599	5
3	Transformer, Inverter	Pico T600A	5
4	Traveling Wave Tube, 2 watt Purchase Spec GA-107-SP	Litton L3236	5
5	Traveling Wave Tube, 10 mw Purchase Spec GA-107-SP	Litton L3266	5
6	Flanges, Waveguide Pressurizing	GA M-2934-1	2
7	Detector, CW Plug In Module		4
8	Demodulator, Scan Plug In Module		4
9	Detector, Pulse Plug In Module		4
10	Generator, VGPO Plug In Module		4
11	Driver, Gyraline Plug In Module		4
12	Regulator, Voltage Plug In Module		4
13	Amplifier, Video Plug In Module		4

ATTACHMENT #1

GRANGER ASSOCIATES
TEST SUPPORT EQUIPMENT MODEL 504-B
Contract No. SE-510

<u>ITEM NO.</u>	<u>DESCRIPTION</u>	<u>MFR. AND P/N</u>	<u>QUANTITY</u>
1 ✓	High Power Termination	H-P X912A	2
2 ✓	Directional Coupler, 30 db	DBG 632	2
3 ✓	Adapter, Waveguide to Coax	H-P X281A	3
4 ✓	Gyralline,	Cascade Research R920	1
5 ✓	Detector Xtal Mount	Sage Labs 101B	1
6 ✓	Detector Xtal	Sylvania 1N358A	1
7 ✓	Test Control Box	GA CC1016	2
8 ✓	Power Cable	GA XU1019	2
9 ✓	Power Cable	GA XU1017	2
10 ✓	Power Cable	GA XU1018	2
11 ✓	Spacer Card	GA XU1020	2

ATTACHMENT NO. 2